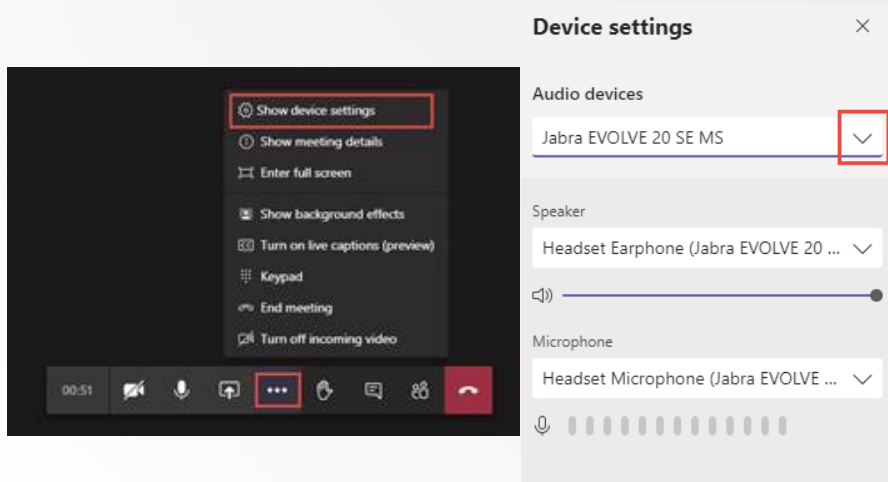
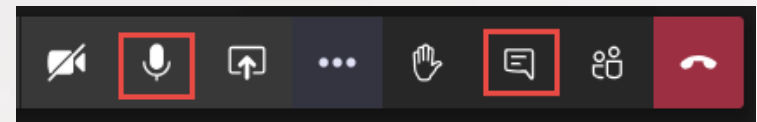


# Please hold for the start of the meeting Using the meeting functionality



Check your audio setting as shown above to select the appropriate output or conduct a test.



Use the microphone button to mute/unmute yourself to ask questions.

Use the speech bubble button to access the chat box to type questions (if required).

# Special Olympics Australia Annual General Meeting

Saturday 29 May 2021

**Special Olympics**  
Australia



# 2020/2021 AGM

Chair Address

***Special Olympics***  
*Australia*



# Strategic Plan



## OUR VISION

Our vision is an inclusive Australia through which people with intellectual disabilities **live an active, healthy and fulfilling life.**

## OUR MISSION

Our mission is to provide inclusive training and competition in a variety of sports for children and adults with intellectual disabilities enabling opportunities to develop physical fitness, demonstrate courage, experience joy, improve wellbeing, and participate in a sharing of gifts, skills and friendship with the community.

## OUR STRATEGIC PRIORITIES



### QUALITY EXPERIENCE

- *Elevate the athlete experience*
- *Support our volunteers*
- *Value our partners*



### EXPAND ENGAGEMENT

- *Grow athlete and volunteer numbers*
- *Expand partnerships*
- *Build brand*



### INCLUSIVE LEADERSHIP

- *Demonstrate an inclusive culture*
- *Develop athlete leaders*
- *Empower state committees*



### VIABLE BUSINESS

- *Funding longevity*
- *Programme scalability*
- *Clear communication pathways*

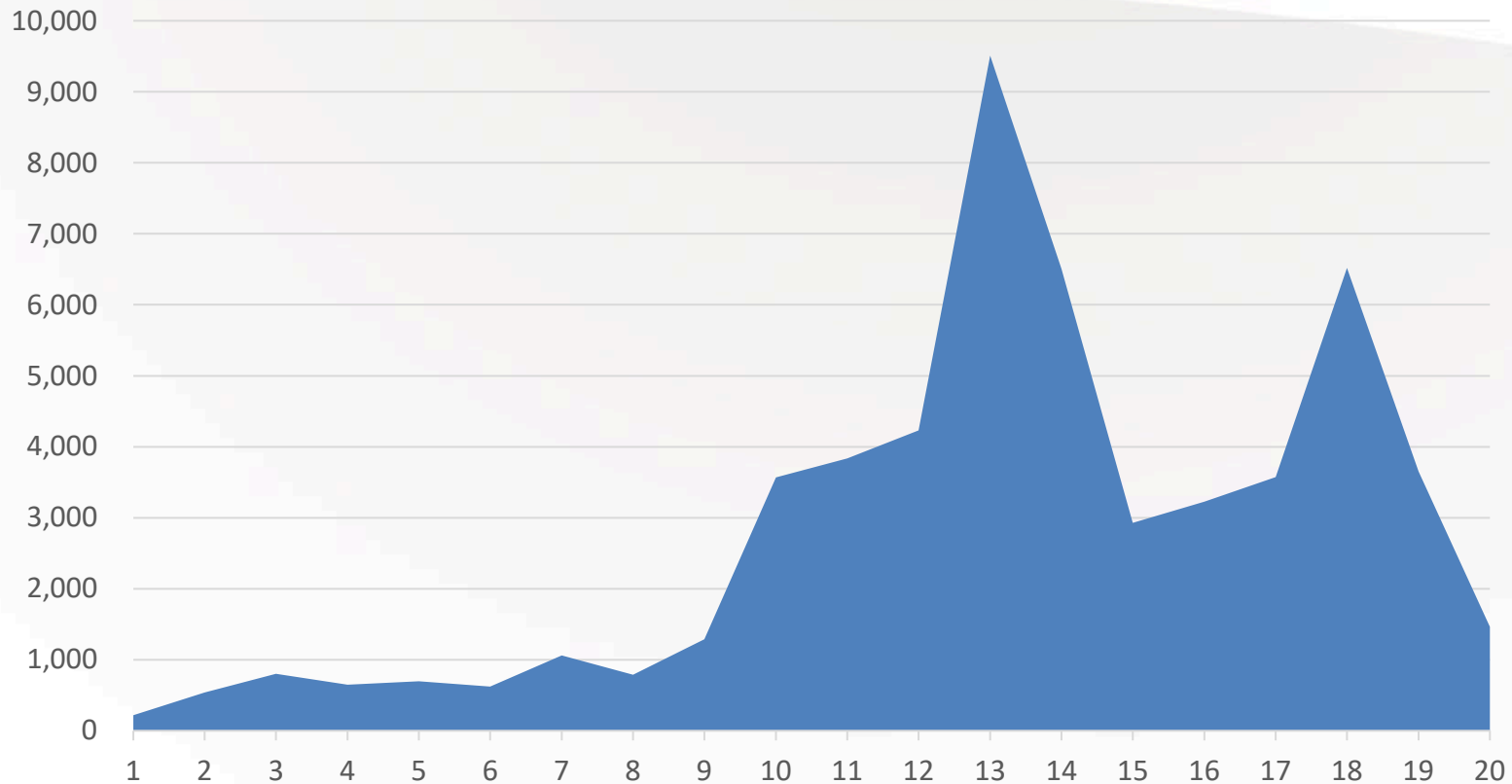
# Quality experience

What matters most



# Quality experience

Athlete Utility (revenue less staff costs less profit) (figures in A\$000s)



Money goes to benefit our athletes

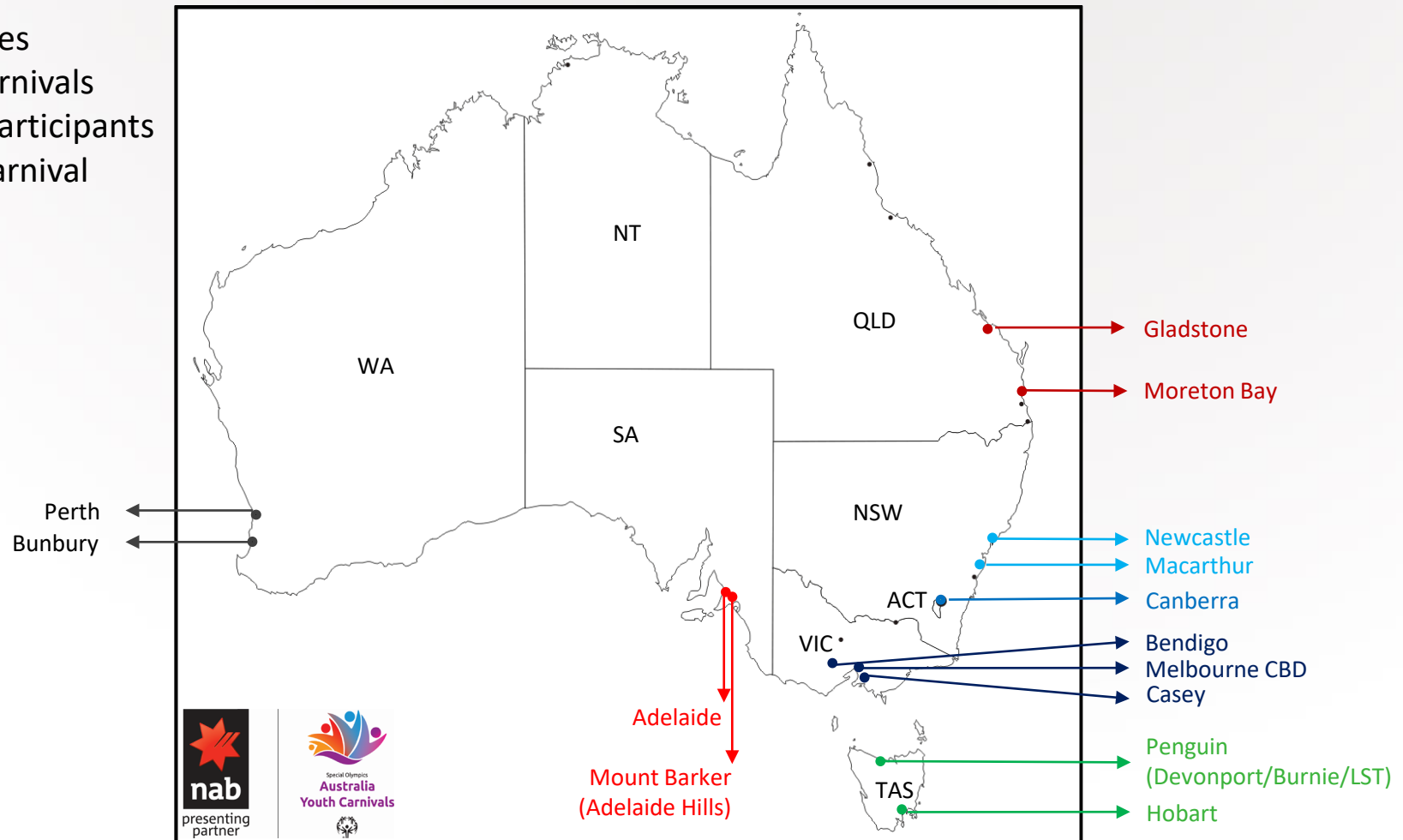
# Quality experience

## 2021 Junior Carnivals



September – November 2021

7 states  
14 Carnivals  
125 Participants  
per carnival



# Quality experience

## 2022 National Games planning



### Tasmania

17 – 21 October 2022  
Quota - 1,067 Athletes

- Athletics
- Basketball
- Bocce
- Football
- Golf
- Gymnastics
- Open Water Swim
- Swimming
- Tennis
- Tenpin Bowling

### Queensland

10 -15 September 2022  
Quota - 27 Athletes

- Equestrian

- The Games is the pinnacle domestic competition for our athletes
- The Games inspire hope and believe in a brighter future of acceptance, understanding and inclusion
- The National Games must be financially viable
  - ✓ This goal is on track
- Anticipated athlete levy is \$1,200
  - ✓ This is \$600 less than the levy in 2014

### Demonstration Sport

- Power Lifting
- Table Tennis

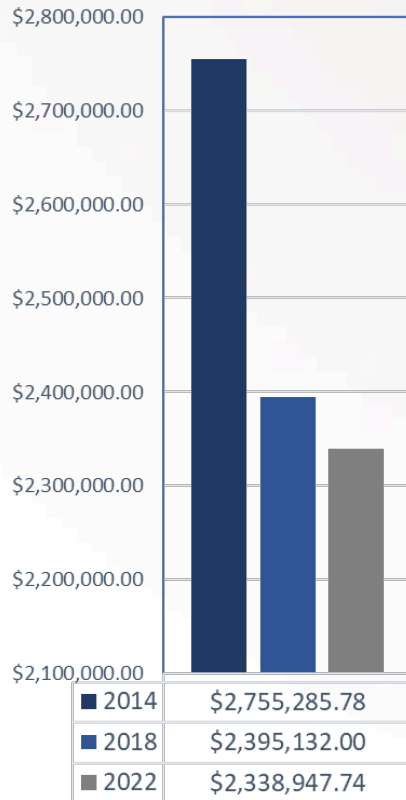


# Quality experience

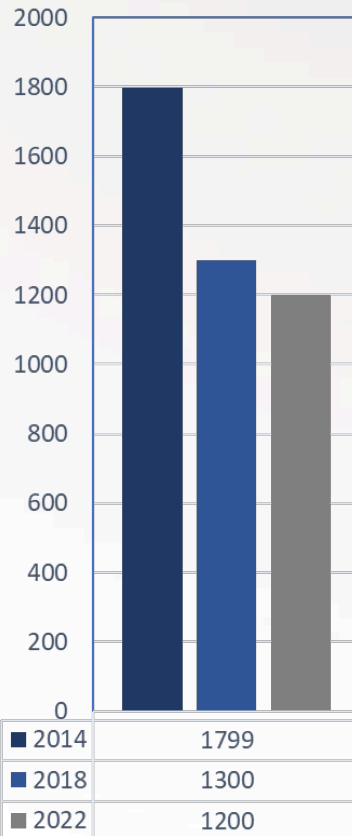
## National Games Comparison



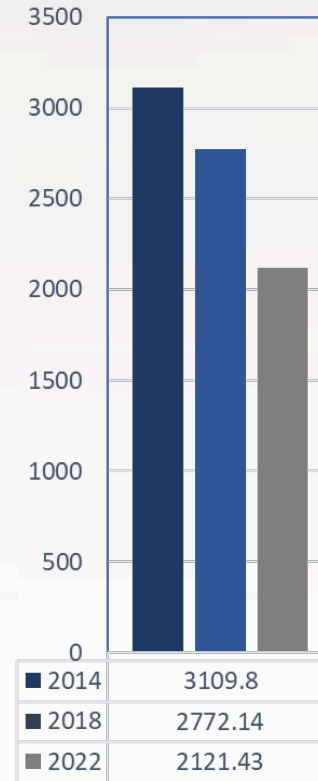
### Total Event Budget



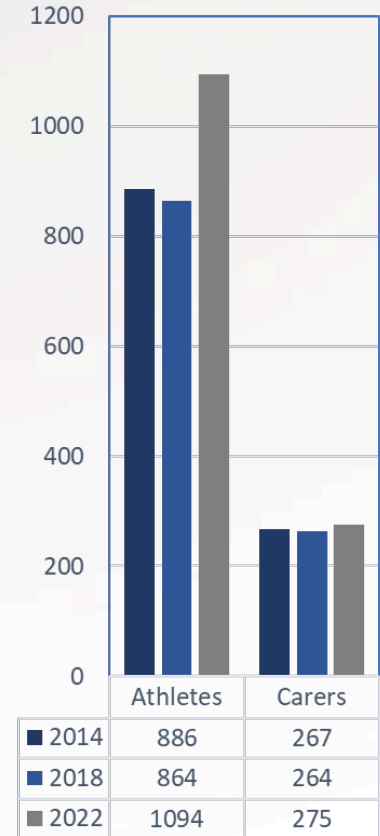
### Athlete levy



### Cost per athlete



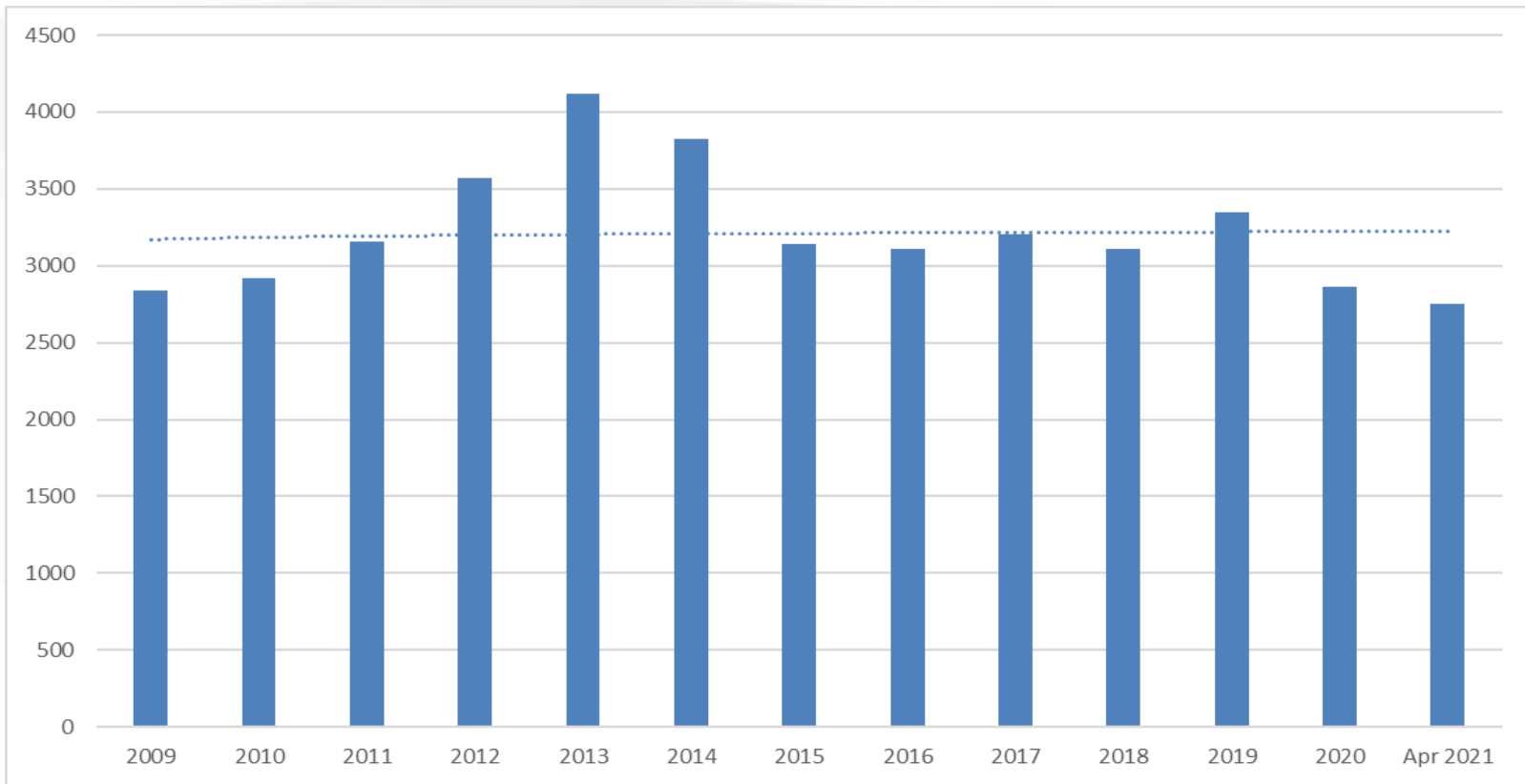
### Quotas



- Amounts in Total Event budget excludes contingency
- Event budget has reduced consistently for the last 8 years, wearing the yearly CPI increases in services and costs
- Should quotas reduce, the cost per athlete will increase
- Athlete Quotas in line with projections 16 months from Games

# Expand engagement

## Athlete Numbers



Broadly static athlete numbers

# Expand engagement

## Schools and other participation initiatives



- **NSW Inclusive Sport in Schools Program**
  - 38 schools / 82 programs / 2560 students (incl. Term 2)
  - Program positioned to scale nationally < June 2022
- **Young Athletes Program**
  - 18 programs / 224 participants (Terms 1-2, 2021)
- **SOA Learn**
  - 4058 users / 2625 course completions (as at 20 May)
- **NSO Partnerships**
  - 9 MoUs in place (7 include co-delivery in schools)
- **Affiliate Programs**
  - 44 local sports clubs across 12 sports / 1668 participants
- **Athlete Leadership Program**
  - 20 athletes / 10 mentors at VIC camp
  - Framework developed, program to scale nationally

# Inclusive leadership



- Athlete Council terms approved
- Call for another athlete to the Board (to replace Ben Haack who retires at this AGM)

# Viabile business

## Leveraging the NDIS



- Objective: fund the direct and indirect costs of our athletes under the NDIS
- Tricky, bureaucratic & slow
- Will require some change within SOA, potentially including 'productising' SOA to fit NDIS' payment pathways
- Hiring a full-time team member to pick up this initiative from Board working group (Anna-Louise Kassulke, Anna Mezger, Andrew Richardson, Peter Langthorne)

# Governance

## Better support for clubs



- More paid employees in States
- States as members (constitutional change to be voted on today)
- State Committees
- National Council of State Chairs

# Governance

## CEO recruitment



- Process underway
- Led by board nominations committee  
(Michael Hogan, Anna Mezger, Anna-Louise Kassulke)
- Grateful for Egon Zehnder's pro bono support
- Pierre Comis as acting CEO in the interim

# Governance

## Departing directors, and call for new athlete director



Ben Haack



Irena Reiss



Allison O'Shea



???



???



# Finance, Audit and Risk Committee Report

***Special Olympics***  
*Australia*



# Year in review



- Covid-19 impact was material – fundraising events and sport cancelled from March 2020
- Difficult cost management measures put in place:
  - Long serving events team made redundant
  - Most staff hours reduced – 3 days per week for 4 months – saving of \$200K
  - General expenses managed tightly
- P&L outcome
  - Operating loss \$10k exc. Govt COVID related support
  - Surplus \$588k after Govt. COVID related support
- Cash and reserves protected / increase to by \$600k
- All NFP's continue to face ongoing revenue uncertainty - SOA rebuild underway

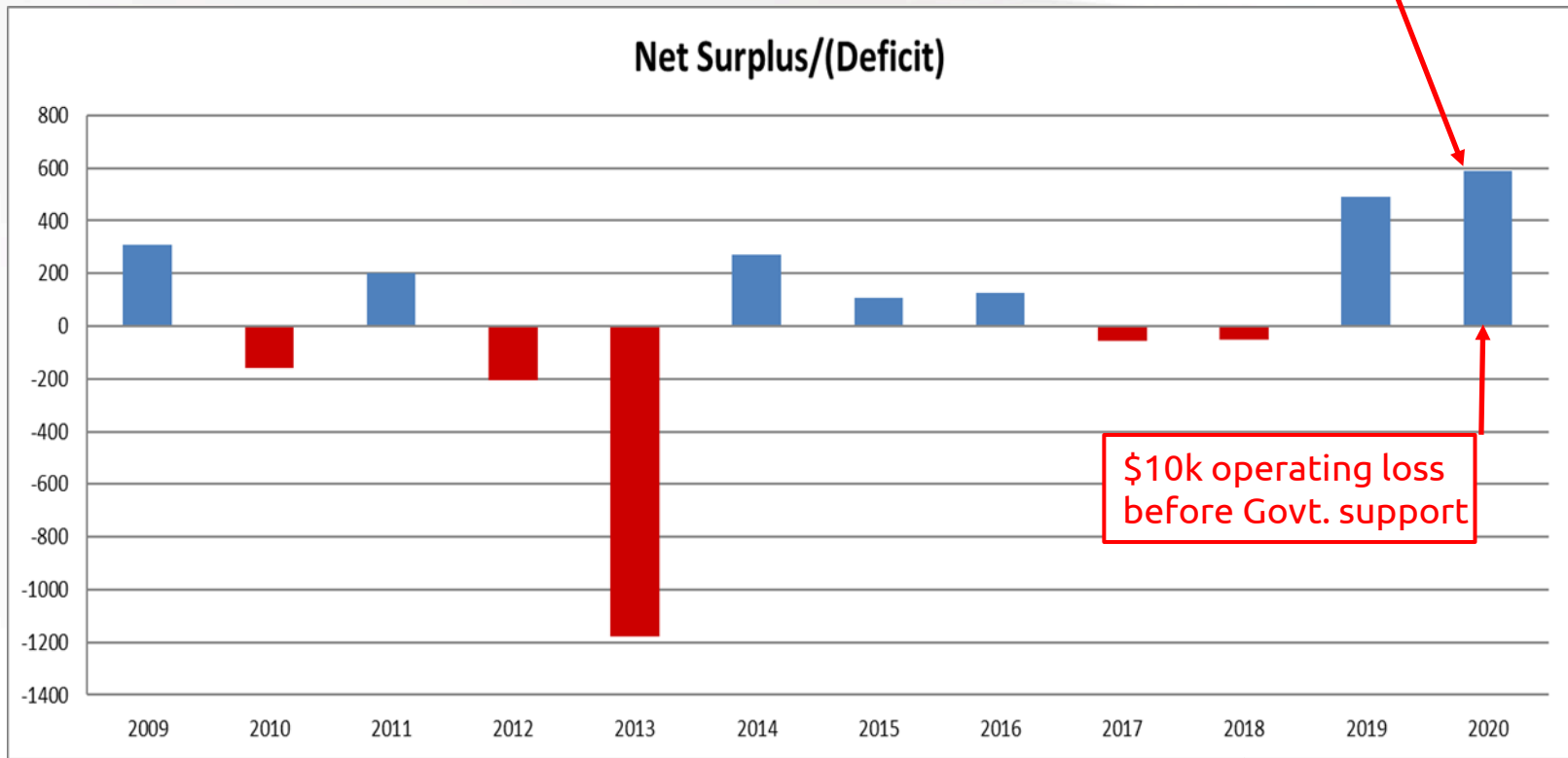
# Profit and loss result FY 2020

## Consolidated Statement of comprehensive income For the year ended 31 December 2020

In AUD	2020 \$	2019 \$
<b>Revenue</b>		
Fundraising revenue	1,670,061	2,865,549
Sports and program income	1,681,153	2,557,331
Programs support and administration	138,169	279,271
Other Income	598,600	-
	<b>4,087,983</b>	<b>5,702,151</b>
<b>Expenses</b>		
Fundraising expenses	(720,940)	(1,331,826)
Sports and program expenses	(1,530,713)	(2,624,536)
Programs support and administration	(1,246,906)	(1,248,877)
	<b>(3,498,559)</b>	<b>(5,205,239)</b>
Surplus/(Deficit) before tax	589,424	496,912
Tax expenses	(903)	(3,183)
<b>Surplus/(Deficit) for the Year</b>	<b>588,521</b>	<b>493,729</b>
Other comprehensive income	-	-
<b>Total comprehensive income for the year</b>	<b>588,521</b>	<b>493,729</b>

- SOA received Govt. COVID support totaling \$598k
- FY20 head office event income down from \$750K on FY19 to \$25K.
- NSW school program income and expenditure was \$402k
- FY20 WA State Committee event income up from \$126K in FY19 to \$260K in FY20
- Sport Program expenses were impacted by COVID restrictions – expenditure was down by \$736K as Club's activities down by 60%.
- Impact of JNG cancellation -\$138K

# Profit/(loss) comparison

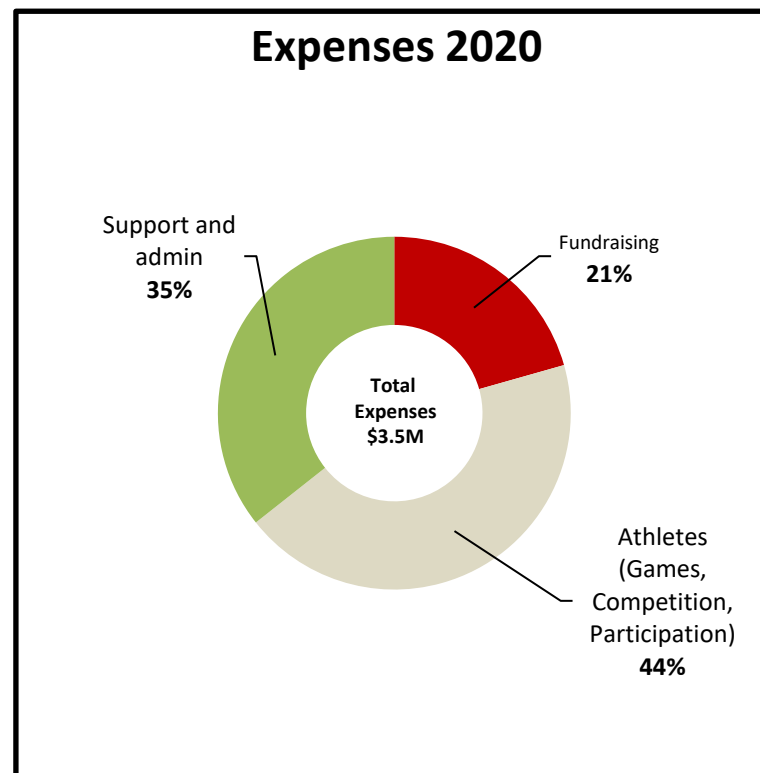
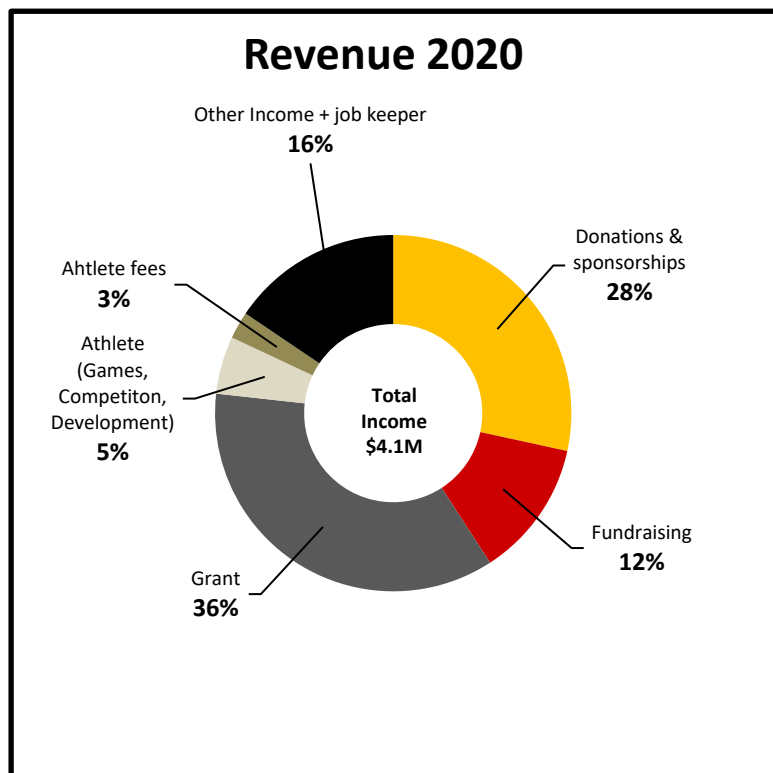


APG loss

Gift Voucher program ended

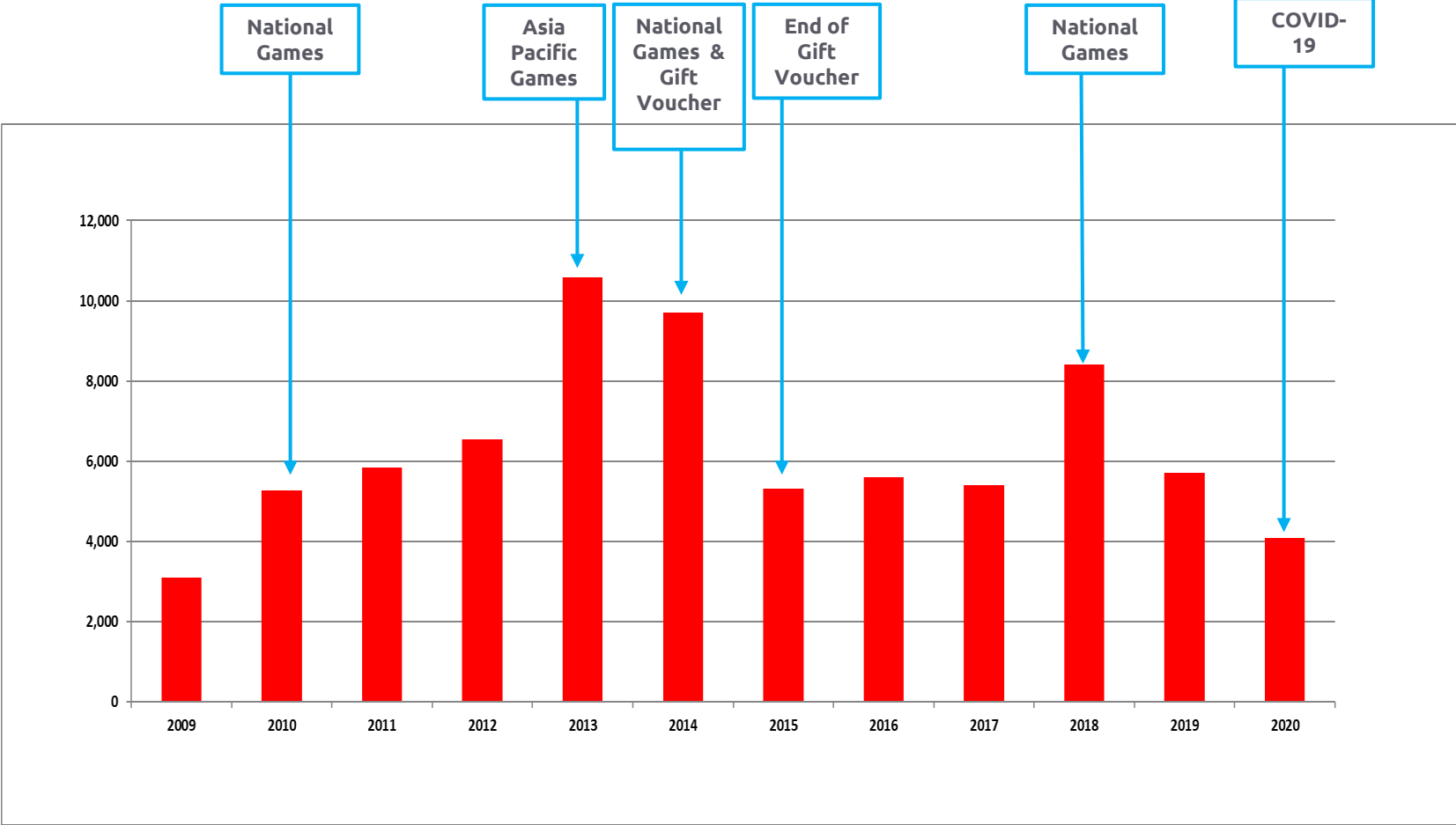
Corporate sponsorship and schools Program secured

# Revenue & Expense 2020



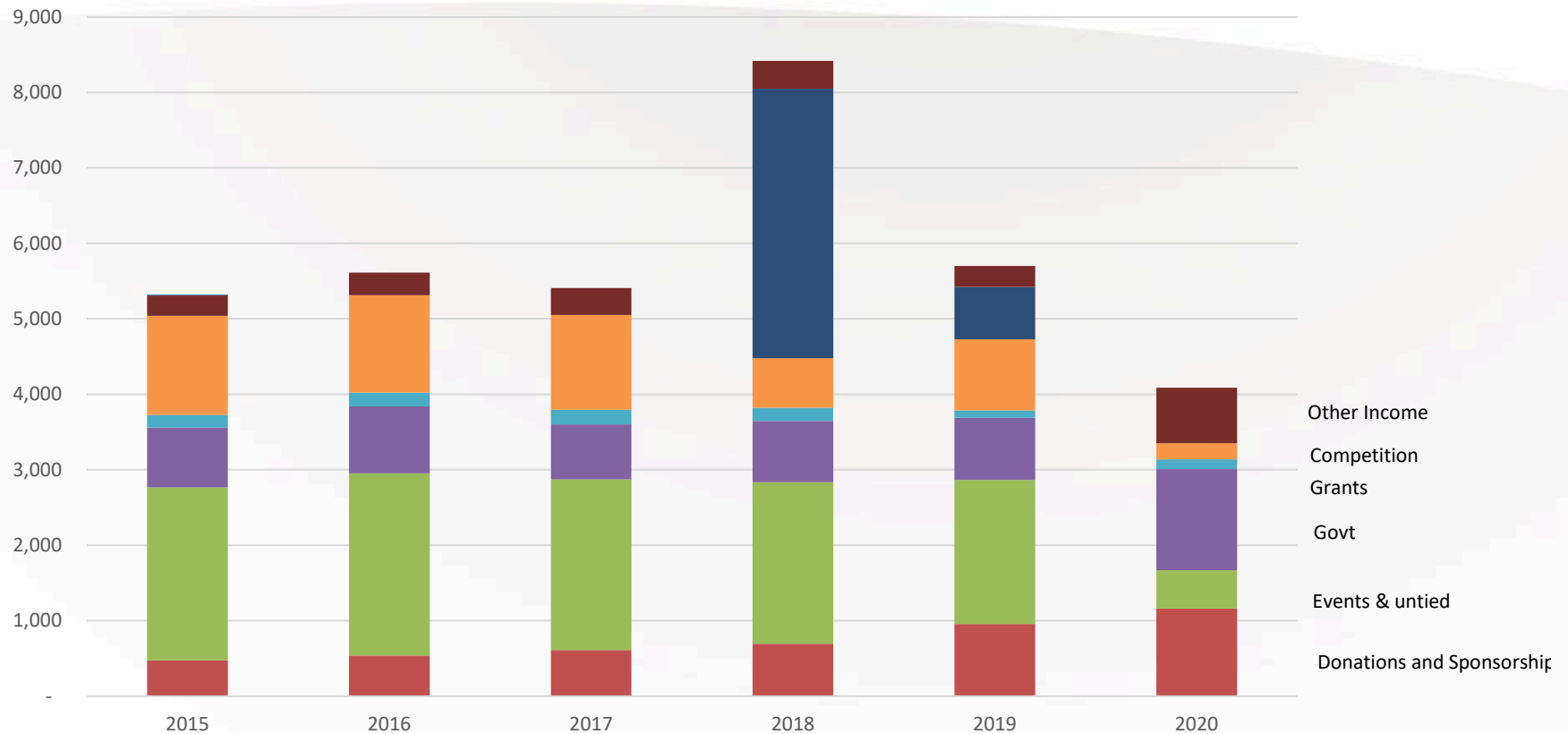
Multiple sources of revenue support a basic admin function but allow delivery of programs beyond those paid for by members

# Revenue Trends



Major Competition drives revenue up

# Revenue by source



Successfully improving revenue from corporate sponsorship and grants

# Revenue v Staff Costs v Profit/(Loss)



Managing costs against revenue which fluctuates against games cycles and a high level of uncertainty



# Statement of Financial Position

**Consolidated Statement of financial position  
For the year ended 31 December 2020**

In AUD

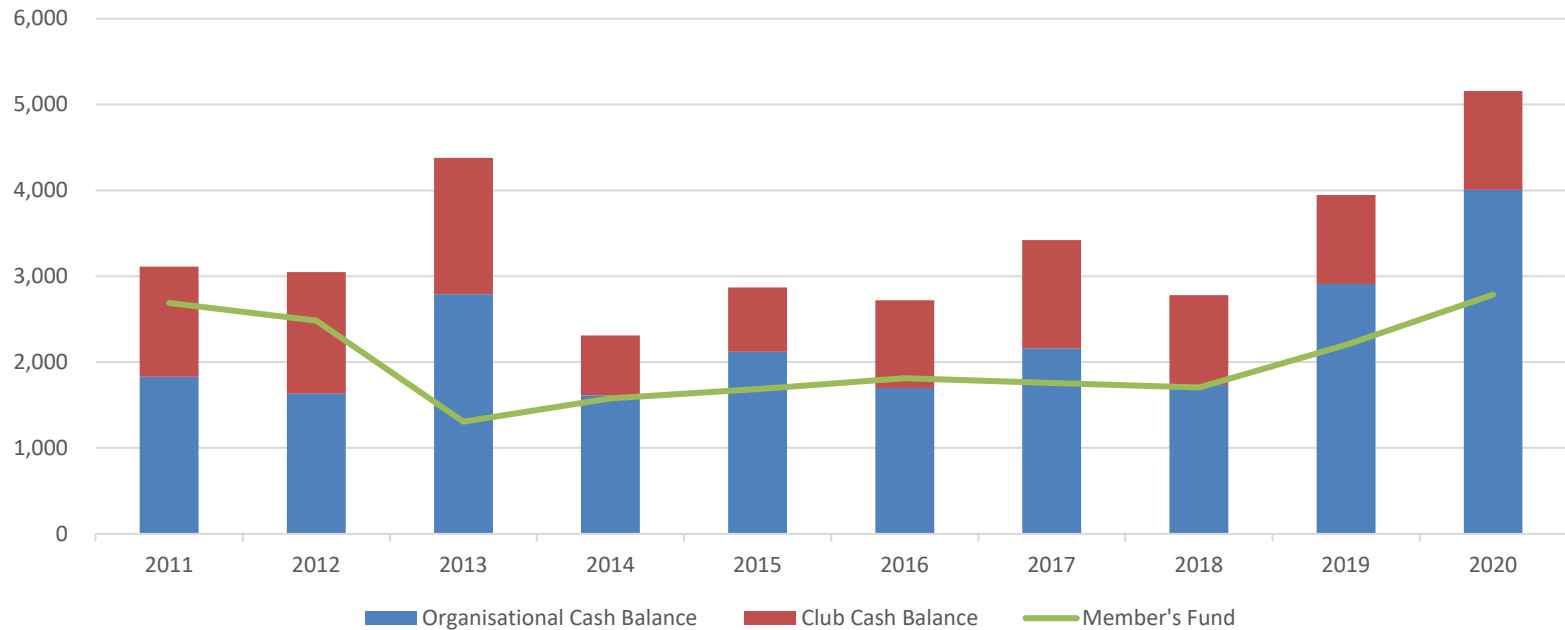
	2020 \$	2019 \$
<b>Assets</b>		
Cash and cash equivalent	5,158,150	3,947,521
Receivables	110,802	111,209
Other assets	6,656	7,064
Prepayments	47,118	142,997
<b>Total current assets</b>	<b>5,322,726</b>	<b>4,208,791</b>
Property, plant and equipment	18,244	34,227
Right-of-use assets	109,570	99,417
Prepayments	75,951	13,135
<b>Total non-current assets</b>	<b>203,765</b>	<b>146,779</b>
<b>Total assets</b>	<b>5,526,491</b>	<b>4,355,570</b>
<b>Liabilities</b>		
Trade and other payables	238,677	135,199
Unearned income	2,254,400	1,748,342
Lease liabilities	109,631	102,679
Employee benefits	89,895	137,557
<b>Total current liabilities</b>	<b>2,692,603</b>	<b>2,123,777</b>
Employee benefits	46,897	33,323
<b>Total non-current liabilities</b>	<b>46,897</b>	<b>33,323</b>
<b>Total liabilities</b>	<b>2,739,500</b>	<b>2,157,100</b>
<b>Net assets</b>	<b>2,786,991</b>	<b>2,198,470</b>
<b>Member's Fund</b>	<b>2,786,991</b>	<b>2,198,470</b>

	\$'000
Cash	5,158
Unearned	-(2,254)
	<hr/>
	2,904
Club	1,152
Cash SOA	1,752
	<hr/>
Unrestricted cash	2,904

unacquitted grant and corporate sponsorship, athlete payments for JNG

Healthy reserve rebuild.

# Cash and Member Reserve



Members' Reserve up during the year of turmoil

# Year to date results (unaudited)

Jan - Dec Budget 2021		YTD Actual Apr-21
	<b>Income</b>	
1,204,853	Corporate & Partnership (net)	286,805
53,760	Direct Marketing & Major Donor (net)	4,445
47,000	Raffle/Lotteries	32,976
230,000	Events & Community Fundraising (net)	23,828
232,820	Registration fees (net of direct cost)	208,703
18,600	Interest income	1,671
545,000	Sport Australia	181,668
61,000	Sport Grant to cover Sports salaries	20,336
140,000	Government Grant-Schools NSW-overhead	46,668
232,000	Government Grant- Schools NSW-salaries & provision for leave	75,404
303,100	Government Grant- Schools NSW- direct cost	38,640
285,000	Sports Grant, Participation & Competition	47,271
<b>3,353,133</b>	<b>Total Income</b>	<b>968,415</b>
	<b>Program Cost</b>	
(303,100)	Schools NSW- direct cost	(38,641)
(285,000)	Sports Participation& Competition Cost	(46,883)
<b>(588,100)</b>	<b>Total Program Cost</b>	<b>(85,524)</b>
<b>(2,073,550)</b>	<b>Salaries &amp; related cost</b>	<b>(662,474)</b>
(95,000)	Sports Operating & Recruitment cost	(6,102)
(32,797)	Fundraising and Partnership	(9,671)
(79,500)	Brand awareness,Media and Promotion	(6,910)
(195,000)	Governance	(77,298)
(37,800)	Insurance	(11,660)
(328,661)	Office and Administration cost	(102,390)
<b>(768,757)</b>	<b>Operating expense</b>	<b>(214,031)</b>
<b>(2,842,307)</b>	<b>Total Salaries &amp; related cost and Operating expense</b>	<b>(876,505)</b>
	<b>2021 Investment</b>	
(150,000)	NDIS resourcing	-
(90,000)	Fundraising: retainer, value proposition, program logic, ideation	(15,000)
<b>(279,000)</b>	<b>Total Investment expense</b>	<b>(15,000)</b>
<b>(356,274)</b>	<b>Deficit before Gov Support</b>	<b>(8,613)</b>
97,650	JobKeeper and other income	89,700
<b>(258,624)</b>	<b>(Deficit)/Surplus after Gov Support</b>	<b>81,087</b>

- Budgeting a loss for FY21 as the long-term growth strategies are put into effect and SOA rebuilds from COVID-19
- SOA will need to manage post COVID-19 funding uncertainty
- Budgeted NDIS expenditure subject to further work by board sub-committee
- Fundraising retainer covers support for better community fundraising

# Outlook 2021



- Strong cash position provides stability in program delivery
- Eligible for Job Keeper program Jan 21 – Mar 21
- School program is being implemented – next stage funding to be negotiated
- Continue to control operating budget closely
- Continued focus on strengthening revenue

# Questions?

***Special Olympics***  
*Australia*



# Written Questions

***Special Olympics***  
*Australia*



# Any other Questions

***Special Olympics***  
*Australia*



# Business of the Meeting

***Special Olympics***  
*Australia*





# Consideration of reports

***Special Olympics***  
*Australia*



# Questions for the Auditors regarding Financial Statements

***Special Olympics***



# Voting Procedure & Resolutions

***Special Olympics***  
*Australia*



# Voting Procedure



## HOW



Guidance has been provided in advance of the meeting. Voting will be conducted via the McGrathNicol secure voting platform from your computer or mobile device. In the poll link, select "For", "Against" or "Abstain" for each resolution.

## WHEN



Instructions will be displayed on screen at the appropriate time.

Voting is now open – to vote:

Visit [www.voting.mcgrathnicol.com](http://www.voting.mcgrathnicol.com) and select 'SOA 2021 Annual General Meeting'

*or*

Click the link provided in the chat box of Microsoft Teams

*or*

Scan the code below with your mobile device



# Resolutions



## 1. Appointment of PwC as Auditor

To consider and, if thought fit, pass the following as an ordinary resolution of the Company:

*“That PwC, in accordance with clause 110.1 (3) of the Company’s Constitution, is appointed Auditor of the Company.”*

# Proxy Results



## Proxy Results – Resolution 1

For		8
Open		2
Against		0
Abstain		1

# Resolutions



## 2. Fixing the Auditor's Remuneration

### *Fixing the Auditor's Remuneration*

To consider and, if thought fit, pass the following as an ordinary resolution of the Company:

*“That in accordance with the clause 110.1 (4) the remuneration of the Auditor be fixed at \$25,000 for the year ending 31 December 2021”*

# Proxy Results



## Proxy Results – Resolution 2

For		9
Open		2
Against		0
Abstain		0



# Resolutions



## 3. Election of Mr Jehad Rasheed as Director

To consider and, if thought fit, pass the following as an ordinary resolution of the Company:

*“That Mr Jehad Rasheed, who was appointed a Director of the Company on 31 July 2019 and in accordance with clause 36.1 of the Company’s Constitution, is elected as a Director of the Company.”*

# Proxy Results



## Proxy Results – Resolution 3

For		8
Open		3
Against		0
Abstain		0

# Resolutions



## 4. Re-Election of Mr Michael Hogan as Director

To consider and, if thought fit, pass the following as an ordinary resolution of the Company:

*“That Mr Michael Hogan, who retires in accordance with clause 32.1 of the Company’s Constitution, offers himself for re-election and being eligible, is re-elected as a Director of the Company.”*

# Proxy Results



## Proxy Results – Resolution 4

For		9
Open		2
Against		0
Abstain		0

# Resolutions



## 5. Re-Election of Mr Cameron Brownjohn as Director

To consider and, if thought fit, pass the following as an ordinary resolution of the Company:

*“That Mr Cameron Brownjohn, who retires in accordance with clause 32.1 of the Company’s Constitution, offers himself for re-election and being eligible, is re-elected as a Director of the Company.”*

# Proxy Results



## Proxy Results – Resolution 5

For		8
Open		3
Against		0
Abstain		0



# Resolutions

## 6. Re-Election of Ms Anna-Louise Kassulke as Director

To consider and, if thought fit, pass the following as an ordinary resolution of the Company:

*“That Ms Anna-Louise Kassulke, who retires in accordance with clause 32.1 of the Company’s Constitution, offers herself for re-election and being eligible, is re-elected as a Director of the Company.”*

# Proxy Results



## Proxy Results – Resolution 6

For		8
Open		3
Against		0
Abstain		0





# Resolutions

## 7. Re-Election of Mr Shaun Fraser as Director

To consider and, if thought fit, pass the following as an ordinary resolution of the Company:

*“That Mr Shaun Fraser, who retires in accordance with clause 32.1 of the Company’s Constitution, offers himself for re-election and being eligible, is re-elected as a Director of the Company.”*

# Proxy Results



## Proxy Results – Resolution 7

For		8
Open		3
Against		0
Abstain		0



# Resolutions

## 8. To approve the adoption of the Constitution of Special Olympics

To consider and, if thought fit, pass the following as a special resolution of the Company:

*“That, pursuant to and in accordance with sections 136 and 137 of the Corporations Act 2001 (Cth), the existing Constitution of Special Olympics Australia is repealed and the Constitution of Special Olympics Australia in the form as attached to this Notice of Meeting, is approved to take effect immediately.”*

# Proxy Results



## Proxy Results – Resolution 8

For		7
Open		3
Against		0
Abstain		1

# Closing of the Poll

***Special Olympics***  
*Australia*



# Other Business

***Special Olympics***  
*Australia*



# Presentation by the Law Enforcement Torch Relay

**Special Olympics**  
Australia





# Law Enforcement Torch Run

Special Olympics Australia AGM - 29 May 2021









# INTRODUCTION

## Michael (Mick)

## Olsen

Senior Sergeant – Victoria Police Force

- 39 Years experience in policing
- Founding member LETR - Victoria
- R14 Oceania Delegate - LETR International Executive Council





# What is the Law Enforcement Torch Run?

LETR is a charitable organisation with two primary aims:

- Fundraising in support of Special Olympics
- Increasing community awareness of the activities of Special Olympics
  - Encouraging local police service areas to engage and support their intellectually disabled community





# How did the LETR start?

## Richard LaMunyon

- Chief of Police in Wichita, Kansas (USA)
- 1981 - Approved a group of six Police Officers to run with a Torch to open the local Special Olympics Games in Wichita
- They raised \$300 to support local Special Olympics program in that first year





# LETR World Map





## Facts and Figures

- 92 LETR programs in 43 Countries
- Globally, over 110,000 law enforcement employees carried the flame of hope at SO/LETR events in 2019
- USD \$65,617,297 Raised in 2019
- USD \$854, 082, 210 raised between 1981–2019
- \$350,000 raised by 6 Oceania LETR programs in 2020





# LETR and Policing

- How do LETR and goals actions benefit our Police Force
  - ✓ Through awareness – Internal and External (Community)
  - ✓ Through our programs – Training tomorrows leaders
  - ✓ By making the organisation more inclusive
  - ✓ Providing serviced excellence to all
  - ✓ Outcomes for Action Plans
  - ✓ Direct benefit through involvement with the LETR





# LAW ENFORCEMENT Fundraising FOR SPECIAL VICTORIA







# Why do we fundraise

## Direct support of SOV Programs

- Athlete Leadership Program
- Healthy Athletes
- Young athletes
- Schools Program
- Partnership opportunities



## Clubs

- Equipment
- Training & Coaching
- Uniforms for National & World Games
- Competition attendance costs
- Games and events



# How do we fundraise?

## The Two Golden Rules (According to Mick)

### 1. Never Discount an Idea

### 2. Never knock back an opportunity

- Work Place Giving (May 21- 2430 contributors = \$176K)
- Sponsors
- Torch Runs – Rattle Tins
- BBQ sausage sizzles
- Movie Nights
- Speaking to Service clubs (Athlete Leaders)
- Raffles
- Merchandise – Bears, Water bottles, Pins
- Signature Events





## The key differences between us.

- Our Australian journey is very different to the rest of the world
- Police - Statutory vs Municipal
- Uniform is regulated to ensure community 'trust and confidence'
- Limits activities we can undertake in uniform
  - Awareness is a powerful tool
- Focus on 'grass roots' involvement
  - Promote the benefits to our agencies
    - Encourage in-kind support





# LAW ENFORCEMENT TORCH RUN FOR SPECIAL OLYMPICS VICTORIA





# Torch

## Runs

### Why do we conduct Torch Runs

- ✓ Build community awareness of Special Olympics and the LETR
- ✓ Encourage community engagement and participation
- ✓ Showcases Special Olympics and LETR activities
- ✓ Engages local police with their disability community
- ✓ Reinforces the relationship between the LETR and athletes
- ✓ Promotes community understanding, acceptance & inclusion
- ✓ Builds resilience and confidence in our athletes and peer leaders





# The Future

## Formalise LETR Regional Council

- ✓ Promote a truly National/Regional view of SO and LETR activities
- ✓ Provide consistent support for SO programs nationally
- ✓ Consistent strategic focus across Region 14
- ✓ Ensure support & development of all LETR programs





# Transformation of LETR engagement and business practises

- LETR HUB
- Website and portal
- One stop shop for all things LETR
- Media library
- Harmonised social media
- LETR App

[www.torchrun.org.au](http://www.torchrun.org.au)





# The Partnership

## The LETR will;

- ✓ Continue to build awareness in policing
- ✓ Drive community awareness of SO and the LETR
- ✓ Drive initiatives that compliment SO Programs
- ✓ Fundraise

## What we need to succeed;

- SOA Program Priorities
- Roadmaps for delivery
- Plans and proposals







# QUESTION S?



# Poll Results

***Special Olympics***  
*Australia*



## 2021 Annual General Meeting Poll Results



Resolution	Votes For	Votes Against	Abstain	Carried/Lost
1 Appointment of PwC as Auditor				Carried
2 Fixing the Auditor's remuneration				Carried
3 Election of Mr Jehad Rasheed				Carried
4 Re-Election of Mr Michael Hogan as Director				Carried
5 Re-Election of Mr Cameron Brownjohn as Director				Carried
6 Re-Election of Ms Anna-Louise Kassaulke as Director				Carried
7 Re-Election of Mr Shaun Fraser as Director				Carried
8 To approve the adoption of the Constitution of the Special Olympics				Carried

# Thank you

***Special Olympics***  
*Australia*

